

**Date : 24/01/2013**

**To,**

**M/s Garware Wall Ropes Ltd.,  
Pune.**

**We have been using your New Generation Plateena Ropes, 12 Strand , 52 mm , 110 meters , for Towing in our Tug Dolphin 10 with a Bollard Pull 70 MT capacity, since 12'th June 2012.**

**Conventional Synthetic 96 mm Ropes were used earlier which were getting replaced after an average of 300 operations. With Plateena Ropes, we could successfully complete 897 Operations till 1'st Dec'2012 and after effecting end to end Change of length of Plateena ropes , we could further enhance the use of the rope for 108 operations till 20'th Dec and have been using it successfully till now .**

**With these 1005 operations till date, we could experience the benefits of Plateena Rope usage resulting in Cost Savings in Fuel, with a saving of Turnaround Time of approximately by 10 Minute per vessel, Less Space Occupancy on the tug and extremely light in handling make towing operation simpler can be recover from sea water easily. It is noteworthy to state that Plateena could withstand heavy Surges experienced during the Towing Operations in 4 months of Monsoon subjected to operated by high skilled handler.**

**We look forward to use the above Plateena Rope further till end March '13 and contemplating replacement of these new Generation Plateena Ropes in our other tugs in Phases.**

**Thanking you,**

  
**(S M Kewalramani)  
GM ( Marine Services)**

